JACK Johnston - Re: FY6-Selective Review Follow-up JUNE 2003

From: JACK Johnston To: Portanova, Pina

Subject: Re: FY6-Selective Review Follow-up

Ms Portanova

In response to the items in your e-mail of June 13, 2003, I will embed my response within the original text. As needed, attachments will be provided as part of this response

>>> "Pina Portanova" <PPORTAN@sl.universalservice.org> 06/13/03 08.41AM >>> June 13,2003

Jack Johnston El Paso Independent School District Case: 5R-2003-142118 Reply by 6/20/03

As we discussed in our conversation, we are in the process of reviewing all Form 471 applications for schools and libraries discounts to ensure that they are in compliance with the rules of the federal universal service program. I am currently in the process of reviewing your Funding Year 2003 Form 471 Application. In reviewing the selective review information you sent me in Aril, I have some additional questions.

Budget. Please submit an operating budget for 2003-2004 (either draft or final) showing both revenues and expenses indicating where your portion of e-rate is coming from

EPISD response. Neither draft or final versions of the budget are available at this time. The letter provided to you in the Item 25 response in April is all I can offer (Financial Information attachment)

Maintenance

Please document your plans for maintaining your equipment both old and new as well as ineligible hardware Is the equipment under warranty?

EPISD response. Yes, much of our equipment installed under previous E-Rate awards is still under warranty. Also, all new equipment (E-Rate or other) is purchased with a 3-year warranty.

Do you have a maintenance contract?

EPISD response: Not really. See answer to the following question

Do you have a maintenance staff who maintains the equipment? If so please include their salaries on the Item 25 worksheet if you have not already done so

EPISD response For that equipment not under manufacturer's warranty, EPISD has hardware technicians capable of fixing most anything we own. Yes, their salaries are included in the Item 25 worksheet.

Bids Please provide copies of bids received for the following funding requests, also indicate the number of bids received Application 377214 FRN 1034231 Southwestern Bell

EPISD response: Please see next question for response.

Application 377214 FRN 1034294 AT&T

EPISD response: An explanation of the procurement was provided in the April Item 25 response. Application 377297 FRN 1034427 Region 19

EPISD response: No bids exist. Region 19 Education Service Center is a component under the Texas Education Agency An Interlocal agreement between EPISD and Region 19 was provided in the April Item 25 response. REP Your REP indicates that proposals must be submitted no later than 1/10/03 and that "Any responses received after that time and date will not be considered." The proposal submitted by Desert Communications was dated 1/28/03 and was accepted as one of the vendors on the 471, how and why was this bid considered when the RFP states that late proposals will not be accepted?

EPISD Response: The RFP was a two-stage process for cabling. Due by 1/10/03 was the per unit cost for the components and services listed in the CSP (RFP) Due by 1/28/03 was the statement of work from the vendor selected during the 1/10/03 evaluation. Desert Communications was the selected vendor on 1/10/03 thus they provided the statement of work on 1/28/03. Desert's per unit cost response is being faxed it to you for your review

Vendor Selection Please provide complete documentation indicating how and why you selected the service provider(s) for the following funding request. This documentation should include a description of your evaluation process and the factors you used to determine the winning bid(s). If more than one factor was used to determine the winning bids please indicate the weighting of those factors in percentages indicating which factor was the primary factor for the selection of the winning bids. If evaluation sheet(s) were used please provide those. Application 377214 FRN 1034231 Southwestern Bell

Application 377214 FRN 1034294 AT&T Application 377297 FRN 1034427 Region 19

EPISD response. Application 377214 contains vendors that are State of Texas approved vendors. Department of Information Resources (DIR) and TEX-AN 2000 are purchasing methods put in place by the State to ease the purchasing burden on its agencies. Application 377297, as I explained previously, is also using a State of Texas entity (Region 19 ESC) to obtain services. I really don't know what more I can say about this process other than many school districts in Texas are doing the same as we are to procure the necessary services.

Please fax or e-mail the requested information to my attention. If you have any questions please feel free to contact me.

It is important that we receive all of the information requested so PIA can complete its review. If you are unable to provide the requested information because your school has closed or will shortly close for summer break, please let me know when you will be available to respond to these questions. Failure to do so may result in a reduction or denial of funding

If we do not receive the information within seven calendar days, your application will be reviewed using the information currently on file,

Thank you for your cooperation and continued support of the Universal Service Program.

Sincerely, Pina Portanova Selective Reviewer Schools and Libraries Division Voice: 973-884-8564

Fax 973-599-6515

e mail. pportan@sl universalservice org

Confirmation Report - Memory Send

Page : 001

Date & Time: Jun-18-03 01:09pm

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Date

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Start time

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End time

. Jun-18 01:09pm

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*** SEND SUCCESSFUL ***



Technology and Information Systems 6531 Boeing Drive El Paso, Texas 79925 Telephone: (915) 779–4439 Fax: (915) 779–4100

FAX COVER SHEET

DATE: JUNE 18, 2003

TO: MS. PINA PORTANOVA

COMPANY NAME: U.S.A.C. - P.I.A.

FAX NUMBER: 973-599-6515

FROM: JACK JOHNSTON EXEC. DIRECTOR

PAGES INCLUDING COVER: 6

COMMENTS: THIS FAX CONTAINS INFORMATION

TO BE USED INCONJUNCTION WITH AN

E-MAIL SENT TODAY TO ME



Technology and Information Systems 6531 Boeing Drive El Paso, Texas 79925

Telephone: (915) 779-4439 Fax: (915) 779-4100

FAX COVER SHEET

9.2.13.1 Cabling - Appendix L: Quantified Statement of Work

All cabling must be a Siemon Structured Cabling System, with a 16 year parts and performance warranty. Vendors are asked to provide pricing for

- Typical High School with an average of (1) MC (9) IC's, (100) Classrooms, (8)
 Computer Labs (30 drops each), and 15 drops per library
- Typical Middle School with an average of (1) MC (6) IC's, (70) Classrooms, (5)
 Computer Labs (30 drops each), and 15 drops per library
- Typical Elementary School with an average of (1) MC (2) IC's, (40) Classrooms, (2)
 Computer Labs (30 drops each), and 15 drops per library.
- There will be up to (400) portables with an average of (1) portable IC's, per group of
 6 (See appendix E)
- There will be an amount of Adds, Moves and Changes. Provide price quote for 1,000 cat 5e drops (See Appendix H)

9.2.14 Cabling - Appendix M: Pricing:

Appendix M Component Pricing

| | Unit Price |
|--|--------------|
| Portables (see appendix E) | |
| Campus MC to Portable IC (turn-key) | \$4,200.00 |
| Portable IC to Portable (turn-key) | \$3,600 00 |
| | |
| Cable Removal - Existing abandoned ISP & OSP (see appendix F) | |
| Labor per hour for Installer | \$35.00 |
| Labor per hour for Supervisor | \$45.00 |
| Labor per hour for Project Manager | \$55 00 |
| PBX crossover from old cabling to new cabling (see appendix G) | |
| Labor per hour for Installer | \$45 00 |
| Labor per hour for Project Supervisor | \$55.00 |
| Labor per hour for Project Manager | \$65 00 |
| | |
| New Schools (see appendix H & L) | |
| Cabling of a new High School (turn-key) | \$227,000 00 |
| Cabling of a new Middle School (turn-key) | 162,000 00 |
| Cabling of a new Elementary School (turn-key) | 79,450 00 |
| Moves, Adds and Changes (see appendix H) | |
| MC New Install or Repair | \$3,000.00 |
| IC New Install or Repair | \$3,000.00 |
| Connect Campus MC/IC to Classroom Lab IC w/ 4 strd fiber | \$1,800 00 |
| Connect Campus MC to Campus IC w/12 Strand Fiber | \$3,600.00 |
| Connect Campus MC to Campus IC/Feeder Cable 100 pair | \$2,640 00 |

| 960 00 2,000.00 2,300.00 2,300.00 2,900 00 3,400 00 2,250.00 3,150 00 3,650.00 264.00 342.00 330.00 192.00 180.00 168.00 x 1,000 378 00 360 00 54.00 66 00 78.00 6.00 7.20 8 40 |
|---|
| 2,300,00 2,900 00 3,400 00 2,250.00 2,550.00 3,150 00 3,650.00 264.00 330.00 192.00 180.00 168.00 x 1,000 390 00 378 00 360 00 54.00 66 00 78,00 6.00 7.20 |
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| 580 00 |
| 640 00 |
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| Wiremold 2900 series Installed (per foot) | \$3 48 |
|--|------------|
| Data/power Pole (Installed) | \$115 00 |
| Data LAN Cat 5e Lightning Protectors (Installed) | \$110 00 |
| Labor | |
| Labor per hour for Installer | \$40.00 |
| Labor per hour for Supervisor | \$50 00 |
| Labor per hour for Project Manager | \$60,00 |
| Storage/Warehousing per month per unit | \$1,200 00 |
| As Built drawings per campus | \$2,400 00 |
| Testing, Certification, Warranty per campus | \$5,750 00 |
| Campus Survey and Evaluation | \$1,800 00 |

9.2.14.1 Appendix C - Network Servers

EPISD desires to upgrade their existing Network Servers. All vendors interested in providing Hardware and Software as well as providing installation services must meet the requirements and fill in the pricing sheets as outlined below.

Minimum Specification sheets with detailed descriptions for all hardware items bid must be included. Vendors should configure Servers as turnkey equipment. Vendors are also encouraged to add enhancements or peripherals, as they deem necessary.

Description

Price

Ext. Price

Server

Xeon DP 2 2Ghz, 512Mb, 400FSC, Socket F
ServeRaid-51 Controller
Xeon 2 2Ghz Processor
Floppy Drive, 1 44M, 3 5 form factor
30 GB U160 SCSI HD 10k
512MB Dual In line, DIMM
Compact Disk Drive, 650M,IDE
19m/18v 24mm Monitor
Power Supply, 300W
Microsoft Open Acad. Lic
Microsoft Windows Server 2000
APC Smart UPS 1500 Tower
KVM Switch
KVM Cable Kit

Tape Backup, 100gb,full height (*See Note)

| <u>Total</u> | \$8,298.00 | |
|----------------|------------|--|
| <u>Instali</u> | \$1,495.00 | |
| Grand Total | \$9,793.00 | |

*NOTE

According to Appendix C "Server Specifications", a tape drive is requested as part of the server configuration. Tape backup software is necessary for each tape backup drive. As part of our bid response, Desert Communications Inc., is providing a price quote for tape backup software (Arcserve V9 for Windows) as follows. Please note that the following price of \$405.00 is not included in the Grand Total.

| Part Number | <u>Description</u> | <u>Price</u> |
|-----------------|-------------------------------|--------------|
| BABWBN2900NE0TG | Brightstor Arcserve Version 9 | \$405.00 |

- 2 The bidder should thoroughly describe the warranty provisions for all pieces of hardware bid. The bidder should also provide information about the following:
- Optional warranty offerings
- Warranty locations
- Incident tracking procedures
- Call-back response time
- On-site response time
- Parts availability at time of service call

9.2.14.1.1 Network Operating Systems

Bidders should bid both Novell Netware 6 x and Windows 2000 Server Item RFP Specification: **Qty** Price Novell Netware Version 6 x 100 user 1 \$964 00 350 user 1 \$3,773 00 2 Novell Netware Version 6.x Upgrade (from any previous version) 100 user 1 \$646 00 350 user 1 \$2,510.00 Microsoft Windows 2000 Server - 10 users 1 \$231 00 Additional per chent cost 1 \$7.70

9.2.14.1.2 <u>Technical Installation Services – Bidders should bid both a per server charge as well as an hourly fee for technical services:</u>

| <u>Item</u> | RFP Specification: | <u>Ot</u> y | <u>Price</u> |
|-------------|---|-------------|--------------|
| 1 | Installation charge for loading Novell Operating System (New Install) | 1 | \$1495.00 |
| 2 | Installation charge for loading Novell Operating System (Upgrade) | 1 | \$995.00 |
| 3 | Installation charge for loading Windows 2000 Server (New Install) | 1 | \$1495 00 |
| 4 | Installation charge for loading Windows 2000 Server (Upgrade) | 1 | \$995 00 |
| 5 | Hourly charge to perform any other networking tasks | 1 | \$95.00 |
| | | | |

Minutes of Meeting of Board of Trustees El Paso Independent School District January 21, 2003 4:00 pm. Education Center-Boeing

Present:

Mr. Dan Wever, President

Dr. Gene Finke, Vice President Miss Leonor Garcia, Secretary

Mr. Sal Mena, Jr. Dr. Charles Roark Mr. Joe Rosales¹

Mr. Charles L. Tafoya, Superintendent Mr. Anthony Safi, School District Attorney²

Absent:

Mr. Richard Telles

The meeting was called to order at 4:14 p.m. The Pledge of Allegiance was led by Mr. Jack Johnston, Executive Director, Technology and Information Systems.

Award of Internal Connections for E-Rate Year 6 CSP #133-02 (Technical Support and Maintenance of the Network, Campus Structured Cabling Systems, Network Servers, and Network Electronics) (Item #1)

Mr. Jack Johnston, Executive Director, Technology and Information Systems, and Mr. Arnie Viramontes, Consultant with the Viramontes Group, provided information on the preparation of a competitive sealed proposal (CSP) to identify vendors for goods and services for the District's E-Rate Year 6 application. Mr. Johnston reviewed the evaluation of the proposals received from the seven vendors that responded to the CSP and the vendors being recommended for approval by the Board. He stated that the approved vendors would prepare the statements of work (SOWs) to be approved by the Board on February 4, 2003.

Arrival of Board Member

Mr. Rosales arrived at 4.28 p.m. and was present for any subsequent action by the Board of Trustees.

There was discussion on selecting local vendors; the scoring values for vendor selection suggested by the Schools and Libraries Division (SLD); the criteria for the selection of a vendor; the quotes for equipment being far in advance of installation; the application filing deadline of February 6, 2003, the process used to make changes after funding is received; and price being the SLD's primary scoring value.

^{&#}x27; Mr Rosales arrived at 4.28 pm, during discussion on Item #1

⁻ Mr Safi departed at 5 40 pm, during discussion on Item #2

It was moved by Mr. Mena, seconded by Miss Garcia, and carried unanimously that the Board award Internal Connections for E-Rate Year 6 CSP #133-02 (Technical Support and Maintenance of the Network, Campus Structured Cabling Systems, Network Servers, and Network Electronics) to the vendors and alternates as follows with the approved vendors preparing the Statements of Work (SOW) for the District's E-Rate application to the Schools and Libraries Division for Year 6 funding, which will be brought to the Board for approval on February 4, 2003: Technical Support and Maintenance of the Network to Diversified Technical Services, Inc., alternate proposal Miratek/Amherst Technologies, for technical support of the network, and Cisco Smartnet maintenance to Miratek/Amherst Technologies, alternate proposal Desert Communications, Inc., for maintenance of network electronics; Campus Structured Cabling Systems to Desert Communications, Inc., alternate proposal Miratek/Amherst Technologies; Network Servers to Diversified Technical Services, Inc., alternate proposal Dell Marketing, including software (Novel 6.0, Novell Upgrade, and Windows 2000 Server) to Software House International - Government Services, alternate proposal Miratek/Amherst Technologies, and installation services (Novel/W2K) to Miratek/Amherst Technologies, alternate proposal Diversified Technical Services, Inc.; and Network Electronics to Desert Communications, Inc., alternate proposal Miratek/Amherst Technologies.

Discussion Regarding Lease Revenue Bond Financing for Construction of Tippin Elementary School, Creation of Public Facilities Corporation, and Construction Procurement/Delivery Methods Including Construction Management at Risk (Item #2)

Mr Tafoya commented on the questions raised at the January 14, 2003, Board meeting related to construction manager-at-risk and stated that the District's bond counsel and financial advisor would provide information on this construction methodology.

Mr. Paul Braden, Delgado Acosta Braden & Jones, PC, the District's bond counsel, provided general information on the public facility corporation (PFC), which is a nonmember, nonstock, and nonprofit corporation, and reviewed the incorporation procedure, governance, and PFC taxation issues. He also reviewed the issuance of lease revenue bonds; the use of lease revenue financing for new construction and additions to existing construction; a 60-day publication requirement for a lease purchase transaction; and the structure of the PFC. He reviewed the dissolution of a PFC and the summary time line for a PFC/Lease Revenue bond structure. Mr. Hector Zavaleta, First Southwest Company, the District's financial adviser, provided a comparison of PFC/lease revenue financing versus general obligation bonds.

There was discussion about all members of the EPISD Board of Trustees being appointed to the PFC and costs associated with lease revenue bonds; bond insurance; and surety bonds.

Responding to a question from Dr. Roark, Mr. Safi reviewed an Attorney General's Opinion related to the construction management-at-risk process.

Mr Hector Martinez, Associate Superintendent, Operations, reviewed the various delivery methods by school districts for construction contracts exceeding \$25,000.00. He compared the traditional competitive bidding process to the construction manager-at-risk and reviewed the definitions, characteristics, pros and cons, and projects best suited for each delivery methodology

Minutes of Meeting of Board of Trustees El Paso Independent School District February 4, 2003 5 00 p m Education Center-Boeing

Present Mr Dan W

Mr Dan Wever, President Dr Gene Finke, Vice President Miss Leonor Garcia, Secretary

Mr. Sal Mena, Jr Dr. Charles Roark Mr. Joe Rosales

Mr Charles L Tafoya, Superintendent Mr Anthony Safi, School District Attorney

Absent

Mr Richard Telles

The meeting was called to order at 5 07 pm by Mr Wever. The Pledge of Allegiance was led by an EPISD student. Ms Elfida Gutierrez. Associate Superintendent, Elementary Schools Division, gave the Thought for the Day.

Presentation of Education's Flag of Learning and Liberty (Item #1)

Mr Luis Villalobos, Executive Director, Communications and Business Partnerships, provided information on the "Flag of Learning and Liberty." a new symbol for quality schools. Miss Crystal Corral, student at Austin High School, presented the members of the EPISD Board of Trustees with a "Flag of Learning and Liberty" on behalf of the District

School Board Recognition Month Presentation (Item #2)

In recognition of January being School Board Recognition Month, each individual Board member was presented with a gift from a representative high school in their respective district

Recognition of Hillside Elementary School for Receiving a Title I, Part A Distinguished Performance Award from Texas Education Agency (Item #3)

Hillside Elementary School was recognized by the Board of Trustees for receiving the Title I, Part A Distinguished Performance Award from the Texas Education Agency. An engraved plaque was presented to Mr. Vincent Sheffield, Principal, in recognition of the school's accomplishment.

Recognition of EPISD Unsung Heroes (Item #4)

Ms. Dolores Hernandez, Parent Involvement Facilitator, and other members of the "Que Sabrosa Vida" program were recognized by the Board of Trustees as the District's Unsung Heroes. Each was presented a framed certificate on behalf of the Board. The names of those recognized are attached to the permanent file of these minutes.

Awards to January 2003 Employees of the Month (item #5)

Mr Erik Kana, teacher at Charles Middle School, was recognized by the Board of Trustees as January 2003's Certified Employee of the Month, and Mr Manuel Villagran, head custodian at Polk Elementary School, was recognized as January 2003's Non-Certified Employee of the Month Each was presented with an engraved plaque and a check in the amount of \$200.00

<u>Approval of Resolution Authorizing Participation in (Texas Local Government Investment Pool)</u> <u>TexPool/TexPool Prime</u> and <u>Designating Authorized Representatives</u> (Item #14)

It was moved by Mr. Mena, seconded by Miss Garcia, and carried unanimously that the Board approve the Resolution Authorizing Participation in TexPool/TexPool *Prime* and Designating Authorized Representatives and the list of authorized representatives as represented (copy attached to the permanent file of these minutes). Dr. Roark was not present for the vote

Approval of Purchase Order No. 257604 to Region 19 Education Service Center for Internet Services from July 1, 2002, through December 31, 2002 (\$57,336 00) (Item #15)

It was moved by Miss Garcia, seconded by Mr Mena, and carried unanimously that the payment for Internet services, Purchase Order No 257604, be approved to Region 19 Education Service Center for the period of July 1, 2002, through December 31, 2002, in the amount of \$57,336 00 (copy of purchase order attached to the permanent file of these Dr Roark was not present for the vote

Approval of Interlocal Agreement with Region 19 Education Service Center for Internet Services from January 1, 2003, through August 31, 2003 (\$76,448 00) (Item #16)

It was moved by Miss Garcia, seconded by Mr. Wever, and carried unanimously that the Board approve the Interlocal Agreement with Region 19 Education Service Center for the provision of Internet services for the period of January 1, 2003, through August 31, 2003, in the amount of \$76,448.00 Dr Roark was not present for the vote

Approval of Statements of Work and Authorization for EPISD Administration to File FCC Form 471 for Year 6 E-Rate Funding Awards from USAC (Universal Service Administrative Company) Schools and Libraries Division (Item #17)

It was moved by Mr Mena, seconded by Miss Garcia, and carried unanimously that the Board approve the submission of the Statements of Work for E-Rate Year 6 to the Schools and Libraries Division for the vendors recommended by the administration in the amounts indicated and authorize the EPISD administration to file FCC Form 471 for Year 6 E-Rate funding awards from the USAC (Universal Service Administrative Company) Schools and Libraries Division, with the EPISD's estimated matching portion being \$1,443,029 60 (copy of list of vendors and amounts attached to the permanent file of these minutes)

Approval of Science Lab Probes, Bundles, and Manuals from PASCO Scientific for Middle and High Schools (approx \$40,000 00) (Item #18)

It was moved by Mr Rosales, seconded by Miss Garcia, and carried unanimously that the Board approve the purchase of science lab probes, bundles, and manuals for use with the computer-assisted lab bundles at the middle schools and high schools from PASCO Scientific, the sole source, for the approximate amount of \$40,000 00 Mr. Mena was not present for the

Approval of Bilingual Education Instructional Materials (Item #19)

- Α
- Si Puedo/ Reading Intervention Program from Houghton Mifflin Company for Grades 1 and 2 (\$67,490 00)

 Pacemaker Classic Julius Caesar and Carteles De Escritura-Shared Writing Templates and Transport of Grades Kindergarten through 2
- (\$32,656 25)
 Supplemental Reading Materials from National Educational Systems, Inc. for Bilingual/ESL (English as a Second Language) Students (\$307,465 70)

Mr Wever questioned the sole source designation of the vendors when these items were available from other sources at a lower cost. There was discussion on the items being brought back to the Board on February 18, 2003, with additional information on the sole source status of the vendors